Did you know you have a choice?

Choose Xerox for performance, quality, and cost.

Xerox offers a broad line of compatible toner cartridges for your HP LaserJet printers.
"Xerox has provided my company with high quality toner with prices that have saved the company thousands of dollars."
Matthew Williams
Inventory Controller, Sun Healthcare Group

"...the quality of the Xerox laser printer toner cartridge is superb."
Joseph Lopresti
Vice President, Corporate Copy International

"As good if not better than the HPs and other brands. I think with Xerox, you are ahead of the game."
Tommy Haynes
Purchasing Manager, Terex Incorporated

"The Xerox cartridges are much better than the ones we had before, and they work a lot longer."
Carma Oaksmith
Executive Assistant, Chicago Title Insurance
Xerox, made for top performance

It's what's inside

The quality of our cartridges is just what you would expect from the leader in toner and document technology. Enjoy crisp, clean text, longer cartridge life and quality that meets or exceed other manufacturer's standards.

Printer cartridges contain numerous critical components in addition to toner. This includes the photoreceptor, developer roll sleeve, cleaning blade, and more. They interact with one another to produce quality print and expected page yield. All Xerox cartridges feature Xerox specified and approved toner, as well as new photoreceptors, and quality inspected and certified developer sleeves, and cleaning blades.

We manufacture and rigorously test our cartridges to deliver the quality and value you expect from Xerox.
## HP, Apple Printer Compatible Toner Supplies

<table>
<thead>
<tr>
<th>Machine Type</th>
<th>Xerox Part Number</th>
<th>Equivalent OEM Part Number</th>
<th>For Use In</th>
<th>Average Page Yield</th>
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<tbody>
<tr>
<td>PIX</td>
<td>6R981</td>
<td>HP38270AA M3805GA</td>
<td>HP Laserjet 4L, 4ML, 4LC, 5P, 4250, 5700</td>
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<td>EX</td>
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<td>C4126X</td>
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<td>HP21227X</td>
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</tbody>
</table>

For guarantee questions in North America call: 1-866-Xerox-4U

www.xerox.com/compatibles

*Contains a smart chip to enable smart print function.

**Reference Canon engine type. Yields reflect 5% area coverage. Yields are approximate to or up to 10% higher than HP stated yield.

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Put the Xerox Quality in your printer

You get the Xerox Advantage every time you purchase a Xerox compatible toner cartridge.

So what is the Xerox Advantage?
It's a high performance product-backed by the Xerox 100 Percent Performance Guarantee. It delivers top-quality printing. And it does all that at significant cost savings each and every time you print. And those savings add up when you multiply them by the number of printers and cartridges you consume in a year.

The Xerox Advantage Delivers

Competitive Pricing
Up to 20% lower than the OEM

Technical Support
Dedicated toll-free "hot line" for technical assistance

Brand Recognition
The Xerox brand is the quality alternative to the OEM

Customer Safety
100% risk free guarantee

Quality
Equal to or exceeding the OEM's cartridge

Broad Portfolio
The largest line of brand name compatibles

100% Risk Free Guarantee
If a Xerox compatible cartridge does not provide the stated quality and print yield, Xerox will replace the cartridge or refund the customer's purchase price within one year of purchase.

If a Xerox cartridge causes damage to a printer that can be traced back to the fault of the Xerox cartridge, Xerox will reimburse the customer for all service costs incurred to repair the printer.

No Impact on Your OEM Printer Warranty
The Hewlett-Packard warranty states: "The use of non-HP toner cartridges does not affect either the warranty or any maintenance contract purchased from Hewlett-Packard. However, if an HP LaserJet printer failure or printer damage is found to be directly attributed to the use of any non-HP product, the repair will not be covered under the warranty or HP maintenance contract. In such cases, standard time and materials charges will be applied to repair the printer."

Using Xerox compatible does not void or invalidate your printer warranty.

Technical support
Xerox has an unparalleled reputation for customer service by providing a dedicated, toll-free Xerox Customer Hotline available strictly for our compatibles customers. Just call 1-866-XEROX-4U.

The Xerox Customer Hotline connects you with printer and cartridge experts who can take care of problems on the spot.
New Products!

Xerox introduces three new additions to the It's Compatible line of toner supplies for HP printers.

Quality every time you print

For the HP LJ2300
Xerox Part # 6R936

For the HP LJ4200
Xerox Part # 6R934

For the HP LJ4300
Xerox Part # 6R935